

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarterly period ended.....May 31, 2013  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from.....to.....

**AURA SYSTEMS, INC.**  
(Exact name of Registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation or organization)

**95-4106894**  
(I.R.S. Employer Identification No.)

**1310 E. Grand Ave.**  
**El Segundo, California 90245**  
(Address of principal executive offices)

Registrant's telephone number, including area code: **(310) 643-5300**

Former name, former address and former fiscal year, if changed since last report:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:  
YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Act).

Large Accelerated Filer   
Non-accelerated filer

Accelerated Filer   
Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

**APPLICABLE ONLY TO REGISTRANTS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS:**

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Class	Outstanding July 8, 2013
Common Stock, par value \$0.0001 per share	84,114,499 shares

**AURA SYSTEMS, INC.**

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**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS AURA SYSTEMS, INC.  
CONDENSED BALANCE SHEETS  
(Unaudited)**

	May 31, 2013	February 28, 2013
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 14,326	\$ 89,196
Accounts receivable, net of allowance for doubtful accounts of \$50,000 and \$50,000 at May 31, 2013 and February 28, 2013, respectively	389,947	279,551
Inventory - current	1,000,000	1,000,000
Other current assets	187,870	235,034
Total current assets	<u>1,592,143</u>	<u>1,603,780</u>
Deposits	61,944	61,944
Property, plant, and equipment, net	21,360	40,470
Inventory, non-current, net of allowance for obsolete inventory of \$1,298,562 and \$1,341,650 at May 31, 2013 and February 28, 2013, respectively	1,256,599	1,384,142
Total assets	<u>\$ 2,932,046</u>	<u>\$ 3,090,336</u>
<b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>		
Current liabilities:		
Accounts payable	\$ 1,173,695	\$ 1,202,382
Accrued expenses	1,949,417	1,601,740
Customer advances	64,230	12,598
Notes payable	1,488,990	3,004,990
Convertible notes payable, net of discount	1,691,467	503,509
Notes payable and accrued interest- related party	17,695,498	17,265,466
Total current liabilities	<u>24,063,297</u>	<u>23,590,684</u>
Convertible note payable, net of discount	1,120,354	1,097,938
Total liabilities	<u>25,183,651</u>	<u>24,688,623</u>
Commitments and contingencies		
Stockholders' deficit:		
Common stock, \$0.0001 par value; 150,000,000 shares authorized at May 31, 2013 and February 28, 2013; 84,114,499 and 76,604,573 issued and outstanding at May 31, 2013 and February 28, 2013	8,411	7,660
Additional paid-in capital	401,274,939	398,949,767
Accumulated deficit	(423,534,955)	(420,555,713)
Total stockholders' deficit	<u>(22,251,605)</u>	<u>(21,598,286)</u>
Total liabilities and stockholders' deficit	<u>\$ 2,932,046</u>	<u>\$ 3,090,336</u>

See accompanying notes to these unaudited condensed financial statements.

**AURA SYSTEMS, INC.**  
**CONDENSED STATEMENTS OF OPERATIONS**  
**FOR THREE MONTHS ENDED MAY 31, 2013 AND 2012**  
**(Unaudited)**

	<b>May 31,</b>	
	<b>2013</b>	<b>2012</b>
Net Revenues	\$ 808,526	\$ 767,568
Cost of goods sold	320,220	353,111
Gross Profit	488,306	414,457
Operating expenses:		
Engineering, research and development expenses	398,798	316,491
Selling, general and administrative expenses	2,565,170	2,300,302
Total operating expenses	2,963,968	2,616,793
Loss from operations	(2,475,662)	(2,202,336)
Other (income) and expense:		
Interest expense, net	716,298	880,897
Other income, net	(212,717)	(1,500)
Total other (income) expense	503,581	879,397
Net Loss	\$(2,979,243)	\$(3,081,733)
Total basic and diluted loss per share	\$(0.04)	\$(0.04)
Weighted average shares used to compute basic and diluted loss per share	77,521,286	72,052,995

\*Basic and diluted weighted average number of shares are equivalent since the effect of potential dilutive securities is anti-dilutive.

See accompanying notes to these unaudited condensed financial statements.

**AURA SYSTEMS, INC.**  
**CONDENSED STATEMENTS OF CASH FLOWS**  
**FOR THE THREE MONTHS ENDED MAY 31, 2013 AND 2012**  
**(Unaudited)**

	<b>2013</b>	<b>2012</b>
<b>Cash flow from operating activities:</b>		
Net Loss	\$( 2,979,243)	\$(3,081,733)
Adjustments to reconcile Net loss to net cash used in operating activities		
Depreciation Expense	19,110	45,263
Debt discount	(753,798)	-
Amortization of debt discount	224,723	590,207
Gain on conversion	(203,110)	
Stock issued for services	297,725	266,000
Provision for inventory obsolescence	(43,088)	(104,886)
Amortization of prepaid shares	-	95,193
Stock options and warrants expense	901,195	63,828
(Increase) decrease in:	(110,396)	
Accounts receivable		54,106
Inventory	170,631	169,961
Other current assets and deposit	47,164	62,153
Increase (decrease) in:		
Accounts payable, customer deposit and accrued expenses	777,765	656,894
Net cash used in operations	(1,651,320)	(1,183,014)
 <b>Financing activities:</b>		
Proceeds from notes payable	955,000	-
Proceeds from convertible notes payable	845,700	
Payments on convertible notes payable	(306,250)	(612,500)
Proceeds from notes payable-related party, net	82,000	1,800,000
 <b>Net cash provided by financing activities:</b>	1,576,450	1,187,500
 <b>Net increase in cash &amp; cash equivalents</b>	(74,870)	4,486
 Cash and cash equivalents at beginning of period	89,196	6,260
 <b>Cash and cash equivalents at end of period</b>	\$ 14,326	\$ 10,746
Supplemental disclosures of cash flow information		
Cash paid during the period for:		
Interest	\$ 45,031	\$ -
Income taxes	-	-

Unaudited supplemental disclosure of non-cash investing and financing activities:

During the three months ended May 31, 2013, \$1,330,112 of notes payable and accrued interest were converted into 2,660,225 shares of common stock, 595,451 shares of common stock were issued for services and expenses related to the notes valued at \$297,726 and 4,254,250 shares of common stock were issued in exchange for the cancellation of warrants to purchase 5,005,000 shares of common stock at an exercise price of \$0.75 per share which would have expired on September 22, 2016.

See accompanying notes to these unaudited condensed financial statements.

**AURA SYSTEMS, INC.**  
**NOTES TO CONDENSED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 1 - ACCOUNTING POLICIES**

**Accounting principles**

In the opinion of management, the accompanying balance sheets and related interim statements of income and comprehensive income, and cash flows include all adjustments, consisting only of normal recurring items, necessary for their fair presentation in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with information included in the Company's 2013 Form 10-K filed on June 12, 2013 with the U.S. Securities and Exchange Commission.

**Estimates**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Recently Issued Accounting Pronouncements**

In February 2013, the FASB issued ASU No. 2013-02, which amends the authoritative accounting guidance under ASC Topic 220 *Comprehensive Income*. The amendments do not change the current requirements for reporting net income or other comprehensive income in financial statements. However, the amendments require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under GAAP that provide additional detail about those amounts. The amendments in this update are effective prospectively for reporting periods beginning after December 15, 2013. Early adoption is permitted. Adoption of this update is not expected to have a material effect on the Company's consolidated results of operations or financial condition.

**Reclassifications**

Certain reclassifications have been made to the comparative financial statements to conform to the current period presentation.

**NOTE 2 – GOING CONCERN**

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. During the three months ended May 31, 2013 and May 31, 2012, the Company incurred losses of \$2,979,243 and \$3,081,733, respectively and had negative cash flows from operating activities of \$1,651,320 and \$1,183,014, respectively.

If the Company is unable to generate profits and is unable to continue to obtain financing for its working capital requirements, it may have to curtail its business sharply or cease business altogether.

Substantial additional capital resources will be required to fund continuing expenditures related to our research, development, manufacturing and business development activities. The Company's continuation as a going concern is dependent upon its ability to generate sufficient cash flow to meet its obligations on a timely basis, to retain its current financing, to obtain additional financing, and ultimately to attain profitability.

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which contemplate continuation of the Company as a going concern. The consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that could result from the outcome of this uncertainty.

During the next twelve months we intend to continue to expand our AuraGen/Viper business both domestically and internationally. There are four major components necessary to execute a significantly expanding business; (i) augmentation of management and staff, (ii) purchase orders, (iii) facilities and equipment, and (iv) working capital. We plan to add senior quality assurance and quality control staff as well as a number of mechanical and electrical engineers, a number of technicians, and a number of test engineers. We had planned to take these steps in the current fiscal year, but a lack of resources prevented us from doing so. We anticipate being able to fund these additions in the upcoming fiscal year.

### NOTE 3 – INVENTORIES

Inventories, stated at the lower of cost (first in first out), or market consisted of the following:

	May 31, 2012	February 28, 2013
Raw materials	\$1,787,765	\$1,888,831
Finished goods	1,767,396	1,836,960
	3,555,161	3,725,791
Reserve for potential product obsolescence	(1,218,353)	(1,253,300)
Discount on long term inventory	(80,209)	(88,350)
	2,256,599	2,384,141
Non-current portion	(1,256,599)	(1,384,141)
Current portion	\$1,000,000	\$1,000,000

We assessed the net realize-ability and the related potential obsolescence of inventory. In accordance with this assessment, management has recorded a reserve of \$1,218,353 and \$1,253,300 as of May 31, 2013 and February 28, 2013, respectively. Management has also recorded a discount on long term inventory of \$80,209 and \$88,350 as of May 31, 2013 and February 28, 2013, respectively.

### NOTE 4 – OTHER CURRENT ASSETS

Other assets of \$187,870 and \$235,034 are primarily comprised of vendor advances of \$147,110 and \$181,910 as of May 31, 2013 and February 28, 2013.



## NOTE 5 – PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment consisted of the following:

	May 31, 2013	February 28, 2013
Machinery and equipment	\$ 964,111	\$ 964,111
Furniture and fixtures	163,302	163,302
Leasehold improvements	485,080	485,080
	<u>1,612,493</u>	<u>1,612,493</u>
Less accumulated depreciation	(1,591,133)	(1,572,023)
Property, plant and equipment, net	<u>\$ 21,360</u>	<u>\$ 40,470</u>

Depreciation expense was \$19,110 and \$45,263 for the three months ended May 31, 2013 and May 31, 2012, respectively.

## NOTE 6 – NOTES PAYABLE

Notes payable consisted of the following:

	May 31, 2013	February 28, 2013
Demand notes payable, at 10% and 16%	\$ 1,488,990	\$ 3,004,990
Convertible Promissory Note dated August 10, 2012, due August 10, 2017, convertible into shares of our common stock at a price of \$0.76 per share. The note carries an interest rate of 7% with interest only payments due on the 10 <sup>th</sup> of each month with the principal payment due on the maturity date.	739,592	724,056
Convertible Promissory Note dated October 2, 2012, due October 2, 2017, convertible into shares of our common stock at a price of \$0.76 per share. The note carries an interest rate of 7% with interest only payments due on the 2 <sup>nd</sup> of each month with the principal payment due on the maturity date.	380,762	373,882
Convertible Promissory Note dated November 2, 2012, due January 4, 2013, convertible into shares of our common stock at a price of \$0.76 per share. The note carries an interest rate of 7% with interest only payments due on the 2 <sup>nd</sup> of each month with the principal payment due on the maturity date.	-	350,000
Senior secured convertible note dated September 23, 2011, due March 23, 2013, with 12 monthly payments commencing April 23, 2012 of \$306,250 per month. The notes have a stated interest rate of 0%, with prepaid interest of \$175,000. Balance net of Beneficial Conversion Feature	-	153,508
Senior secured convertible notes dated May 7, 2013, due June 15, 2013, convertible into shares of our common stock at a price of \$0.75 per share. The notes carry an interest rate of 12% with interest due on the last day of the month. If the note is not repaid by the due date, the interest rate increases to 16%.	1,691,467	-
	<u>4,300,811</u>	<u>4,606,436</u>

Less: Current portion	\$ <u>3,180,457</u>	\$ <u>3,508,498</u>
Long-term portion	\$ <u>1,120,354</u>	\$ <u>1,097,938</u>

#### CONVERTIBLE DEBT

On September 23, 2011, Aura Systems, Inc. entered into a purchase agreement to sell convertible notes with a total principal value of \$3,675,000 and warrants to purchase shares of common stock to an investment fund managed by MDB Capital Group. The notes have a 1.5 year maturity date and are convertible into shares of common stock at the initial conversion price of \$0.75 per share. The warrants entitle the investors to acquire 4,900,000 and 490,000 shares and have an initial exercise price of \$1 and \$0.75 per share, respectively, and have a 5 year term. The proceeds of Convertible note were assigned between warrants and convertible note per ASC 470-20. The company recorded \$175,000 as a discount (prepaid interest), \$1,006,482 as capitalized financing cost and a discount of \$1,790,482 on shares to be issued upon conversion of the note into equity. This discount (prepaid interest), capitalized finance cost and discount will be amortized over the life of the note. The notes were repaid in full in March 2013 and the Company then entered into an exchange agreement with the note holders whereby the outstanding warrants held by the investors, which carried an exercise price of \$0.75 per share and would expire on September 22, 2016, were exchanged for our Common Stock at a ratio of 0.85 shares of common stock for each warrant outstanding.

On May 7, 2013, the Company transferred 4 note payables with a total principal value of \$1,000,000 together with accrued interest, and consulting fees to a senior secured convertible note with a principal value of \$1,087,000 (“new note”) and warrants to Kenmont Capital Partners (the “holder”). The new note has a 1 year maturity date and is convertible into shares of common stock at the conversion price of \$0.75 per share, provided, that the Conversion Price shall automatically be reset to \$0.50 per share on June 15, 2013 if a Qualified Financing has not occurred on or prior to that date. The warrants entitle the holder to acquire 1,449,333 shares and have an initial exercise price of \$0.75 per share, and have a 7 year term. The Company recorded \$342,020 as a discount, which will be amortized over the life of the note.

On May 7, 2013, the Company transferred 2 note payables with a total principal value of \$550,000 together with accrued interest to a senior secured convertible note with a principal value of \$558,700 (“new note”) and warrants to LPD Investments, Ltd. (the “holder”). The new note has a 1 year maturity date and is convertible into shares of common stock at the conversion price of \$0.75 per share, provided, that the Conversion Price shall automatically be reset to \$0.50 per share on June 15, 2013 if a Qualified Financing has not occurred on or prior to that date. The warrants entitle the holder to acquire 744,933 shares and have an initial exercise price of \$0.75 per share, and have a 7 year term. The Company recorded \$175,793 as a discount, which will be amortized over the life of the note.

On May 7, 2013, the Company entered into an agreement with an individual (the “holder”) for the sale of \$750,000 of secured convertible note payable (the “Note”) and warrants to the holder. The Note has a 1 year maturity date and is convertible into shares of common stock at the conversion price of \$0.75 per share, provided, that the Conversion Price shall automatically be reset to \$0.50 per share on June 15, 2013 if a Qualified Financing has not occurred on or prior to that date. The warrants entitle the holder to acquire 1,000,000 shares and have an initial exercise price of \$0.75 per share, and have a 7 year term. The Company recorded \$235,985 as a discount, which will be amortized over the life of the note.

Future maturities of notes payable at May 31, 2013 are as follows:

Year Ending February 28,	
2014	\$ -
2015	-
2016	-
2017	<u>1,120,354</u>
Total	<u>\$1,120,354</u>

#### CONVERTIBLE PROMISSORY NOTES

At February 28, 2013, the three other convertible promissory note payable amounted to \$1,447,938, net of discounts of \$402,063. The convertible notes (the "Notes") bear interest at 7% per annum, and are convertible into common stock of the Company at \$0.76 per share (as well as variable conversion rates as described below). The notes are due on August 10, 2017, October 2, 2017, and January 4, 2013 and are unsecured. On May 7, 2013, the note due on January 4, 2013 was converted into a portion of the note due June 15, 2013, which carries an interest rate of 12%.

**7% Convertible Promissory Notes:**

On August 10, 2012 the Company entered into an agreement with the individual (the "holder") for the sale of \$1,000,000 of unsecured Convertible Promissory Note (the "Note") to the holder. The Convertible Promissory Note balance together with all accrued interest thereon shall be due and payable on August 10, 2017 and the annual interest rate is 7% per annum and is due to be repaid 5 years from the closing date. The Note holder will receive interest on the unpaid principal amount payable monthly in arrears on the tenth day of each calendar month commencing September 10, 2012. Interest shall be computed on the actual number of days elapsed over a 360-day year. The Holder has the right from and after the Date of Issuance, and until any time until the Convertible promissory note is fully paid, to convert any outstanding and unpaid principal portion of the Convertible promissory note into shares of Common Stock. The company recorded \$310,723 as a debt discount, which will be amortized over the life of the note.

On October 2, 2012 the Company entered into an agreement with the individual (the "holder") for the sale of \$500,000 of unsecured Convertible Promissory Note (the "Note") to the holder. The Convertible Promissory Note balance together with all accrued interest thereon shall be due and payable on October 2, 2017 and the annual interest rate is 7% per annum and is due to be repaid 5 years from the closing date. The Note holder will receive interest on the unpaid principal amount payable monthly in arrears on the second day of each calendar month commencing November 2, 2012. Interest shall be computed on the actual number of days elapsed over a 360-day year. The Holder has the right from and after the Date of Issuance, and until any time until the Convertible promissory note is fully paid, to convert any outstanding and unpaid principal portion of the Convertible promissory note into shares of Common Stock. The company recorded \$137,583 as a debt discount, which will be amortized over the life of the note.

On November 2, 2012 the Company entered into an agreement with the individual (the "holder") for the sale of \$350,000 of unsecured Convertible Promissory Note (the "Note") to the holder. The Convertible Promissory Note balance together with all accrued interest thereon shall be due and payable on January 4, 2013 and the annual interest rate is 7% per annum and is due to be repaid 2 months from the closing date. The Note holder will receive interest on the unpaid principal amount payable monthly in arrears on the second day of each calendar month commencing December 2, 2012. Interest shall be computed on the actual number of days elapsed over a 360-day year. The Holder has the right from and after the Date of Issuance, and until any time until the Convertible promissory note is fully paid, to convert any outstanding and unpaid principal portion of the Convertible promissory note into shares of Common Stock. On May 7, 2013, this note was converted into a portion of the note due June 15, 2013, which carries an interest rate of 12%.

The Convertible Notes have a variable conversion price. If, at any time while the Notes remain outstanding, the Company issues or sells any Convertible Securities and the lowest price per share for which one share of Common Stock is issuable upon the conversion, exercise or exchange thereof is less than the then Conversion Price of the Notes (such lower price, the "Dilutive Price"), then the Conversion Price of these Notes shall be adjusted to reflect such Dilutive Price. Such adjustment shall be made upon the issuance or sale of the Convertible Security bearing a dilutive price. In the event of default for the Notes, the amount of principal and interest not paid when due becomes immediately due and payable.

**NOTE 7 - ACCRUED EXPENSES**

Accrued expenses consisted of the following:

	<u>May 31, 2013</u>	<u>February 28, 2013</u>
Accrued payroll and related expenses	\$ 1,899,295	\$ 1,564,496

Accrued interest	42,501	30,867
Other	7,621	6,377
Total	<u>\$ 1,949,417</u>	<u>\$ 1,601,740</u>

Accrued payroll and related expenses consisted primarily of salaries accrued but not paid to certain employees. As of May 31, 2013 and February 28, 2013, these amounts total \$1,205,215 and \$927,984, respectively. Also included in this amount is accrued vacation expense of \$449,509 and \$411,667 at May 31, 2013 and February 28, 2013, respectively.

## NOTE 8—SHAREHOLDERS' EQUITY

### Common Stock

During the three months ended May 31, 2013, \$1,330,112 of notes payable and accrued interest were converted into 2,660,225 shares of common stock, 595,451 shares of common stock were issued for services and expenses related to the notes valued at \$297,726 and 4,254,250 shares of common stock were issued in exchange for the cancellation of warrants to purchase 5,005,000 shares of common stock at an exercise price of \$0.75 per share which would have expired on September 22, 2016.

During the three months ended May 31, 2012, we issued 350,000 shares of Common Stock for services rendered valued at \$266,000.

### Employee Stock Options

During the three months ended May 31, 2013, there were no stock options granted to employees.

In September, 2006, our Board of Directors adopted the 2006 Employee Stock Option Plan. Activity in this plan is as follows:

	2006 Plan		
	Weighted-Average Exercise Price	Aggregate Intrinsic Value	Number of Options
Outstanding, February 28, 2013	\$0.75-\$1.00	\$0.00	8,548,000
Cancelled	-	-	-
Granted	-	-	-
Outstanding, May 31, 2013	<u>\$0.75-\$1.00</u>	<u>\$0.00</u>	<u>8,548,000</u>

The exercise prices for the options outstanding at May 31, 2013, and information relating to these options is as follows:

Range of Exercise Price	Options Outstanding		Exercisable Options			
	Number	Weighted Average Remaining Life	Weighted Average Exercise Price	Weighted Average Remaining Life	Number	Weighted Average Exercise Price
\$0.75-\$1.00	<u>8,548,000</u>	<u>6.65 years</u>	<u>\$ 0.79</u>	<u>6.75 years</u>	<u>8,048,000</u>	<u>\$ 0.79</u>

### Warrants

Activity in issued and outstanding warrants is as follows:

	<u>Number of Shares</u>	<u>Exercise Prices</u>
Outstanding, February 28, 2013	38,783,290	\$0.75-\$4.00
Granted	3,368,762	\$0.75
Cancelled	(5,005,000)	\$0.75
Outstanding, May 31, 2013	<u>37,147,052</u>	<u>\$0.75-\$4.00</u>

The exercise prices for the warrants outstanding at May 31, 2013, and information relating to these warrants is as follows:

<u>Range of Exercise Prices</u>	<u>Stock Warrants Outstanding</u>	<u>Stock Warrants Exercisable</u>	<u>Weighted-Average Remaining Contractual Life</u>	<u>Weighted-Average Exercise Price of Warrants Outstanding</u>	<u>Weighted-Average Exercise Price of Warrants Exercisable</u>	<u>Intrinsic Value</u>
\$0.75	3,368,762	3,368,762	83 months	\$0.75	\$0.75	\$0.00
\$0.75-\$1.00	8,756,942	8,756,942	74 months	\$0.81	\$0.81	\$0.00
\$1.00-\$1.25	1,220,000	1,220,000	40 months	\$1.03	\$1.03	\$0.00
\$1.00	16,722,787	16,722,787	39 months	\$1.00	\$1.00	\$0.00
\$1.50	155,000	155,000	34 months	\$1.50	\$1.50	\$0.00
\$0.75-1.50	1,109,198	1,109,198	31 months	\$1.17	\$1.17	\$0.00
\$1.50	156,000	156,000	27 months	\$1.50	\$1.50	\$0.00
\$1.50	704,000	704,000	26 months	\$1.50	\$1.50	\$0.00
\$1.50	350,642	350,642	23 months	\$1.50	\$1.50	\$0.00
\$0.75-\$2.00	58,000	58,000	19 months	\$1.78	\$1.78	\$0.00
\$2.00	725,721	725,721	16 months	\$2.00	\$2.00	\$0.00
\$0.75-2.00	3,650,000	3,650,000	13 months	\$1.03	\$1.03	\$0.00
\$3.00	170,000	170,000	6 months	\$3.00	\$3.00	\$0.00
	<u>37,147,052</u>	<u>37,147,052</u>				

#### NOTE 9 –INCOME TAXES

Our effective tax rates were approximately 0.0% for the three months ended May 31, 2013 and 2012. Our effective tax rate was lower than the U.S. federal statutory rate primarily due to the fact that we record a full valuation allowance against our deferred tax assets, which is primarily comprised of net operating losses.

#### NOTE 10 - SEGMENT INFORMATION

We are a United States based company providing advanced technology products to various industries. The principal markets for our products are North America, Europe, and Asia. All of our operating long-lived assets are located in the United States. We operate in one segment.

Total net revenues from customer geographical segments are as follows for the three months ended May 31, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
United States	\$ 616,227	\$ 500,368
Canada	48,060	21,050
Europe	4,136	61,664
Asia	131,353	148,042
Other	8,750	36,444
Total	<u>\$ 808,526</u>	<u>\$ 767,568</u>

## **NOTE 11 – SIGNIFICANT CUSTOMERS**

### **Concentration Risk**

In the three months ended May 31, 2013, we sold AuraGen related products to four significant customers whose sales comprised 32%, 16%, 15% and 13% of net sales, respectively. Net accounts receivable from these customers at May 31, 2013 were \$165,280, \$0, \$90,279, and \$47,163 respectively. These customers are not related to or affiliated with us. In the three months ended May 31, 2012, we sold AuraGen related products to four significant customers whose sales comprised 21%, 19%, 10% and 9% of net sales, respectively. Net accounts receivable from these customers at May 31, 2012 were \$110,625, \$467,125, \$3,864 and \$71,688 respectively. These customers are not related to or affiliated with us.

## **NOTE 12 – RELATED PARTIES TRANSACTIONS**

At May 31, 2013, the balance includes \$13,819,960 of unsecured notes payable plus accrued interest of \$3,792,288 to a member of our Board of Directors, payable on demand, bearing interest at a rate of 10% per annum. During the three months ended May 31, 2013 and May 31, 2012, interest amounting to \$346,782 and \$283,084 respectively, was incurred on these notes. The balance also includes \$82,000 of unsecured notes payable plus accrued interest of \$1,250 to our CEO pursuant to a demand note entered into on April 5, 2013.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **Forward Looking Statements**

This Report contains forward-looking statements within the meaning of the federal securities laws. Statements other than statements of historical fact included in this Report, including the statements under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations," regarding future events or prospects are forward-looking statements. The words "approximates," "believes," "expects," "anticipates," "estimates," "intends," "plans" "would" "should," "may," or other similar expressions in this Report, as well as other statements regarding matters that are not historical fact, constitute forward-looking statements. We caution investors that any forward-looking statements presented in this Report are based on the beliefs of, assumptions made by, and information currently available to, us. Such statements are based on assumptions and the actual outcome will be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control or ability to predict. Although we believe that our assumptions are reasonable, they are not guarantees of future performance and some will inevitably prove to be incorrect. As a result, our actual future results may differ from our expectations, and those differences may be material. Accordingly, investors should use caution in relying on forward-looking statements to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include the following:

- Our ability to generate positive cash flow from operations;
- Our ability to obtain additional financing to fund our operations;
- Our business development and operating development; and
- Our expectations of growth in demand for our products.

For further information regarding these and other risks and uncertainties, we refer you to Part I, Item 1A of our Form 10-K for the fiscal year ended February 28, 2013.

We do not intend to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise except to the extent required by law. You should interpret all subsequent written or oral forward-looking statements attributable to us or persons acting on our behalf as being expressly qualified by the cautionary statements in this Report. As a result, you should not place undue reliance on these forward-looking statements.

## **Overview**

We design, assemble and sell the AuraGen<sup>®</sup>, our patented mobile power generator that uses a prime mover such as the engine of a vehicle to generate power. The AuraGen<sup>®</sup> delivers on-location, plug-in electricity for any end use, including industrial, commercial, recreational and military applications. We began commercializing the AuraGen<sup>®</sup> in late 1999 and sold our first commercial units in late 2000 and early 2001. To date, AuraGen<sup>®</sup> units have been sold in numerous industries, including recreational, utilities, telecommunications, emergency/rescue, public works, catering, oil and gas, transportation, government and the military.

We have not yet achieved a level of AuraGen<sup>®</sup> sales sufficient to generate positive cash flow. Accordingly, we have depended on repeated infusions of cash in order to maintain liquidity as we have sought to develop sales.

Our financial statements included in this report have been prepared on the assumption that we will continue as a going concern, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. However, as a result of our losses from operations, there is substantial doubt about our ability to continue as a going concern. Our independent auditors, in their report on the Company's financial statements for the year ended February 28, 2013 expressed substantial doubt about the Company's ability to continue as a going concern. The consolidated financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amount and classification of liabilities that may result from our possible inability to continue as a going concern.

Our ability to continue as a going concern is dependent upon the successful achievement of profitable operations, and the ability to generate sufficient cash from operations and obtain financing resources to meet our obligations. There is no assurance that such efforts will be successful.

Our current level of sales reflects our efforts to introduce a new product into the marketplace. Until recently, many purchases of the product were for evaluation purposes. Recently we started to receive repeat orders for larger quantities as different organizations are integrating our products into their vehicles. We seek to achieve profitable operations by obtaining market acceptance of the AuraGen<sup>®</sup> as a competitive - if not superior - product providing mobile power anywhere anytime. There can be no assurance that this success will be achieved.

## **Critical Accounting Policies and Estimates**

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of financial statements requires management to make estimates and disclosures on the date of the financial statements. On an on-going basis, we evaluate our estimates, including, but not limited to, those related to revenue recognition. We use authoritative pronouncements, historical experience and other assumptions as the basis for making judgments. Actual results could differ from those estimates. We believe that the following critical accounting policies affect our more significant judgments and estimates in the preparation of our consolidated financial statements.

### **Revenue Recognition**

We are required to make judgments based on historical experience and future expectations, as to the reliability of shipments made to our customers. These judgments are required to assess the propriety of the recognition of revenue based on Staff Accounting Bulletin ("SAB") No. 101, "Revenue Recognition," and related guidance. Because sales are currently in limited volume and many sales are for evaluative purposes, we have not booked a general reserve for returns. We will consider an appropriate level of reserve for product returns when our sales increase to commercial levels.

## Inventory Valuation and Classification

Inventories consist primarily of components and completed units for our AuraGen<sup>®</sup> product. Inventories are valued at the lower of cost (first-in, first-out) or market. Provision is made for estimated amounts of current inventories that will ultimately become obsolete due to changes in the product itself or vehicle engine types that go out of production. We are holding inventories in excess of what we expect to sell in the next fiscal year. The net inventories which are not expected to be realized within a 12-month period based on current sales forecasts have been reclassified as long term. Management believes that existing inventories can, and will, be sold in the future without significant costs to upgrade it to current models and that the valuation of the inventories, classified both as current and long-term assets, accurately reflects the realizable values of these assets. The AuraGen<sup>®</sup> product being sold currently is not technologically different from those in current use. Existing finished goods inventories can be upgraded to the current model with only a small amount of materials and manpower. We make these assessments based on the following factors: i) existing orders, ii) age of the inventory, iii) historical experience and iv) our expectations as to future sales. If expected sales volumes do not materialize, there would be a material impact on our financial statements.

## Valuation of Long-Lived Assets

Long-lived assets, consisting primarily of property and equipment, and patents and trademarks, comprise a portion of our total assets. Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that their carrying values August not be recoverable. Recoverability of assets is measured by a comparison of the carrying value of an asset to the future net cash flows expected to be generated by those assets. Net cash flows are estimated based on expectations as to the realize-ability of the asset. Factors that could trigger a review include significant changes in the manner of an asset's use or our overall strategy.

Specific asset categories are treated as follows:

**Accounts Receivable:** We record an allowance for doubtful accounts based on our expectation of collectability of current and past due accounts receivable.

**Property, Plant and Equipment:** We depreciate our property and equipment over various useful lives ranging from five to ten years. Adjustments are made as warranted when market conditions and values indicate that the current value of an asset is less than its net book value.

When we determine that an asset is impaired, we measure any such impairment by discounting an asset's realizable value to the present using a discount rate appropriate to the perceived risk in realizing such value. When we determine that an impaired asset has no foreseeable realizable value, we write such asset down to zero.

## **Results of Operations**

### **Three months ended May 31, 2013 compared to three months ended May 31, 2012**

Net revenues for the three months ended May 31, 2013 (the "First Quarter FY2014") increased \$40,958 to \$808,526 from \$767,568 in the three months ended May 31, 2012 (the "First Quarter FY2013"), an increase of 5%. Our customers typically order on an as needed basis and therefore our sales can fluctuate substantially between periods based on our customers' needs at a given time.

Cost of goods decreased \$32,891 (9%) to \$320,220 in the First Quarter FY2014 from \$353,111 in the First Quarter FY2013. The increase in cost of goods is primarily a result of differences in gross margins between the 8kW and 5kW systems.

Engineering, research and development expenses increased \$82,307 (26%) to \$398,798 in the First Quarter FY2014 from \$316,491 in the First Quarter FY2013. In the past, we have reduced our expenditures in this area due to our financial situation, but as previously stated we intend to increase our expenditures in this area.



Selling, general and administrative expense increased \$264,868 (12%) to \$ 2,565,170 in the First Quarter FY2014 from \$2,300,302 in the First Quarter FY2013. The increase is primarily attributable to an increase in non-cash charges of approximately \$837,000 for warrants issued in conjunction with notes payable issued in the current year period and the expenses of \$279,726 related to the notes that were converted into common stock.

Net interest expense in the First Quarter FY2014 decreased \$164,599 (19%) to \$716,298 from \$880,897 in the First Quarter FY2013. The decrease is primarily attributable to the reduction in the amortization of the note discount related to the \$3.5 million financing entered into in September 2011, partially offset by an increase in interest expense related to demand notes the company has entered into. The notes related to the September 2011 financing were fully paid off in March 2013.

Our net loss for the First Quarter FY2014 decreased \$102,490 to \$2,979,243 from \$3,081,733 in the First Quarter FY2013, primarily as a result of the increase in the non-cash charges for warrants issued offset by the decrease in interest expense noted above and the gain on conversion of debt and expenses of \$203,110.

### **Liquidity and Capital Resources**

We had cash of approximately \$14,000 and \$89,000 as of May 31, 2013, and February 28, 2013, respectively. We had a working capital deficit at May 31, 2013, and February 28, 2013 of \$22,471,154 and \$21,986,904, respectively. The working capital deficit includes notes payable and accrued interest to related parties of \$17,695,498 and \$17,265,466 as of May 31 and February 28, 2013, respectively. As of May 31, 2013, we had accounts receivable, net of allowance for doubtful accounts, of \$389,947 compared to \$279,551 as of February 28, 2013.

Net cash used in operations for the three months ended May 31, 2013, was \$1,651,320, an increase of \$468,306 from the comparable period in the prior fiscal year. Net cash provided by financing activities during the three months ended May 31, 2013, was \$1,576,450, resulting from net proceeds from notes payable.

There were no acquisitions of property and equipment in the three months FY 2014 or the three months FY 2013.

Accrued expenses as of May 31, 2013 increased \$347,677 to \$1,949,417 from \$1,601,740 as of February 28, 2013. Approximately \$1,365,000 of accrued expenses is salaries accrued but unpaid to certain employees and ex-employees due to a lack of resources, and approximately \$450,000 is accrued but unused vacation time earned by employees.

Net proceeds from the issuance of debt totaled \$1,576,450 in the three months FY 2014, compared with \$1,187,500 in the three months FY 2013. Net debt proceeds of \$82,000 in the three months of FY2014 were from our CEO, and debt repayments totaling \$306,250 were made on the \$3.5 million financing completed in the third quarter fiscal 2012. As of June 30, 2013, the total amount owing a board member is \$13,819,960 plus accrued interest of approximately \$3,900,000. If the Board member were to demand repayment, we do not currently have the resources to make the payment.

The Company had a deficit of \$22,251,605 in shareholders' equity as of May 31, 2013, compared to \$21,598,286 as of February 28, 2013. The deficit includes approximately \$16.1 million of non-cash expenses resulting from charges for stock option and warrant expense for fiscal years 2008 through the first nine months of fiscal year 2013.

Since 2002 substantially all of our revenues from operations have been derived from sales of the AuraGen<sup>®</sup>. The cash flow generated from our operations to date has not been sufficient to fund our working capital needs, and we cannot predict when operating cash flow will be sufficient to fund working capital needs.

In the past, in order to maintain liquidity we have relied upon external sources of financing, principally equity financing and private indebtedness. We have no bank line of credit and require additional debt or equity financing to fund ongoing operations. The issuance of additional shares of equity in connection with any such

financing could dilute the interests of our existing stockholders, and such dilution could be substantial. If we cannot raise needed funds, we would also be forced to make further substantial reductions in our operating expenses, which could adversely affect our ability to implement our current business plan and ultimately our viability as a company.

### Capital Transactions

During the three months ended May 31, 2013, \$1,330,112 of notes payable and accrued interest were converted into 2,660,225 shares of common stock, 595,451 shares of common stock were issued for services and expenses related to the notes valued at \$297,726 and 4,254,250 shares of common stock were issued in exchange for the cancellation of warrants to purchase 5,005,000 shares of common stock at an exercise price of \$0.75 per share which would have expired on September 22, 2016.

During the three months ended May 31, 2012, we issued 350,000 shares of Common Stock for services rendered valued at \$266,000.

### Inventories

Inventories consist primarily of components and completed units of the Company's AuraGen<sup>®</sup> product.

Early in our AuraGen<sup>®</sup> program, we determined it was most cost-effective to outsource production of components and subassemblies to volume-oriented manufacturers, rather than produce these parts in house. As a result of this decision, and based on then anticipated sales, we purchased, prior to fiscal 2001, a substantial inventory of components at volume prices. Since sales did not meet such expectations, we have been selling product from this inventory for several years. Management has analyzed its inventories based on its current business plan, current potential orders for future delivery, and pending proposals with prospective customers and has determined that we do not expect to realize all of its inventories within the next year. The net inventories as of May 31 and February 28, 2013, which are not expected to be realized within a 12-month period have been reclassified as long term.

Most of our inventory consists of a variety of (i) metallic, mechanical components, and (ii) electrical components including metallic chassis to hold the assembled electrical systems. The vast majority of mechanical components are not aged and most of the electrical components are also not aged. The components that are aged are related to the prime mover/Generator interface that may not be in demand any longer.

Currently, we offer and ship three different basic models of systems; (i) a 5 kW based systems, (ii) an 8.5 kW based system and (iii) a 16 kW based systems (two 8.5 kW systems configured in tandem back-to-back). Each of these systems can be configured with different options such as 110 VAC only, 220 VAC only, 24 VDC only, 12 VDC only and AC/DC combinations of the same or different voltages. In addition, the system can be configured with single phase, split phase or three-phase output.

A number of the mechanical components are common to all three of the above configurations, while others are very specific. For example, the stators and rotors for the 5 kW systems are different from the 8.5 kW systems, but the housings are the same. Similarly, the electrical components consist of some parts that are geared for a specific configuration while others are generic and can be used for all of the configurations. The electrical chassis are also interchangeable between the 5 kW and 8.5 kW configurations. Due to the nature and mix of the product being sold, frequently, the 5 kW electrical systems are upgraded to 8.5 kW systems by replacing some components.

From the above description one can understand that the inventory consists of numerous components and subassemblies but not finished systems; therefore each system that is sold and shipped to a customer is built from some components that are in inventory and others that need to be purchased to be able to configure the required system.

Currently, most of the product being shipped consists of 8.5 kW systems. These systems are built by using existing inventory subassemblies and parts, including some that can be used for both 5 kW and 8.5 kW systems, and additional parts that are purchased to provide the required configuration. Typically such systems are built using approximately 20 to 25 percent of existing inventory and approximately 75% of additional parts that are purchased.

However, most of the systems currently being sold to the Korean military consist of 5 kW systems. They have been purchasing approximately 100 systems per year and have indicated to us that they will continue to do so for the next five years. To date we have shipped over 500 such systems (in this case 100% of the rotors and stators are used from existing inventory and over 50% of the electrical parts are also from inventory).

In addition to the above, we constantly see demand for different and unique configurations that require the purchase of additional parts.

#### **ITEM 4T. Controls and Procedures**

##### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures are designed to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit, is recorded, processed, summarized and reported, within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and such information is accumulated and communicated to management as appropriate to allow timely decisions regarding required disclosures. Our Chief Executive Officer and Chief Financial Officer have evaluated our disclosure controls and procedures and have concluded, as of May 31, 2013, that they were effective.

##### **Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting during our fiscal quarter ended May 31, 2013, which have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

##### **ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During the three months ended May 31, 2013, \$1,330,112 of notes payable and accrued interest were converted into 2,660,225 shares of common stock, 595,451 shares of common stock were issued for services and expenses related to the notes valued at \$297,726 and 4,254,250 shares of common stock were issued in exchange for the cancellation of warrants to purchase 5,005,000 shares of common stock at an exercise price of \$0.75 per share which would have expired on September 22, 2016.

All of the sales of unregistered securities are believed to be exempt from registration pursuant to Section 4(2) of the Securities Act of 1933 as these offerings were a private placement to a limited number of qualified investors without public solicitation or advertising.

##### **ITEM 6. Exhibits**

- 31.1 Certifications pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.
- 31.2 Certifications pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.
- 32.1 Certification of CEO and CFO Pursuant to 18 U.S.C. § 1350, as Adopted Pursuant to § 906 of the Sarbanes-Oxley Act of 2002.

101.INS XBRL Instance Document

101.SCH XBRL Schema Document

101.CAL XBRL Calculation Linkbase Document

101.LAB Label Linkbase Document

101.PRE Presentation Linkbase Document



## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AURA SYSTEMS, INC.

(Registrant)

Date: July 15, 2013

By: /s/ Melvin Gagerman

**Melvin Gagerman**

Chief Financial Officer

(Principal Financial and Accounting Officer  
and Duly Authorized Officer)